

## Sample Plan Cash Flow Models

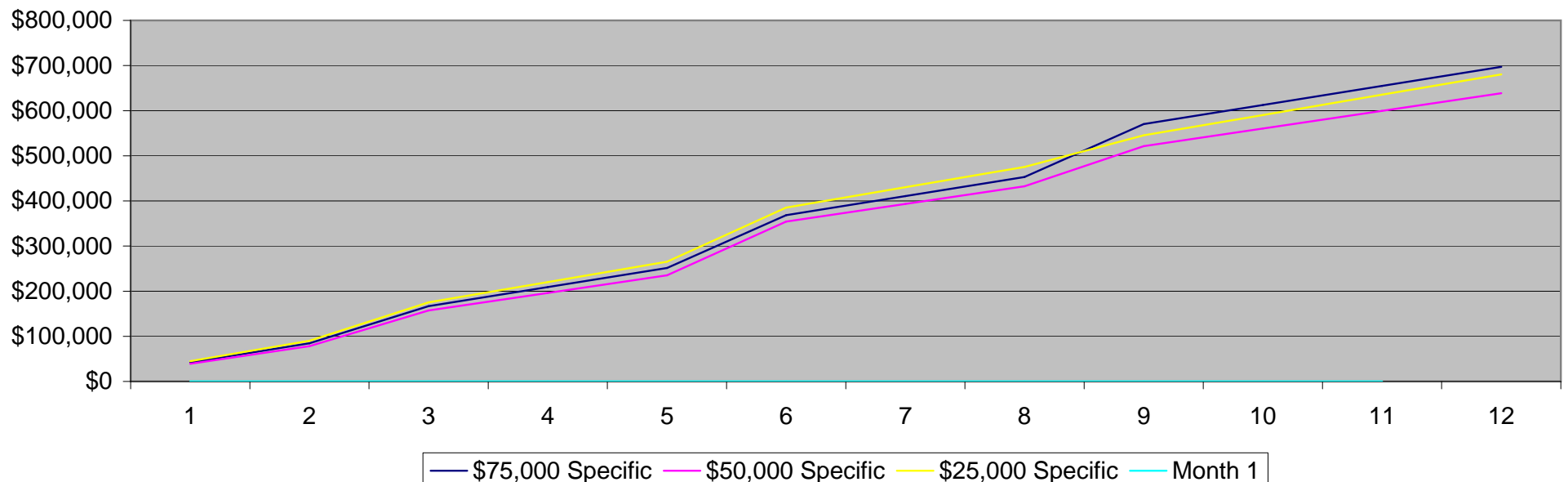
### 12 MONTH PLAN MODELING & COST COMPONENT COMPARISON WORKSHEET

Risk/Reward Option	Aggregating Specific	Fixed Costs	Claimant Cost Below \$25k*	RX Claims	Theoretical Minimum Expense	Expected Expense	Maximum Expense
\$75,000 Specific		\$212,101	\$211,525	\$83,511	\$507,137	\$582,137	\$931,423
\$50,000 Specific	\$40,000	\$205,320	\$179,796	\$83,511	\$468,627	\$558,627	\$813,208
\$25,000 Specific	\$50,000	\$291,961	\$164,990	\$83,511	\$540,462	\$615,462	\$754,963

Expense Analysis		Financial Model			
Plan Year	October 2010 - Sept 2011	Plan Option	\$75,000 Specific	\$50,000 Specific	\$25,000 Specific
Fixed Costs	\$212,101.20	Spec Level	\$75,000	\$50,000	\$25,000
Total Med Claims in Reporting Period	\$556,831.08	Aggregating Specific	N/A	\$40,000	\$50,000
Total RX Claims in Reporting Period	\$83,511.00	Fixed Costs	\$212,101	\$205,320	\$291,961
Large Claimant Cost	\$261,795.00	Small \$ Claims	\$211,525	\$179,796	\$164,990
Small Dollar Claimant Cost	\$211,525.08	RX Claims	\$83,511	\$83,511	\$83,511
Note: Claims have been projected utilizing paid claims data provided by Blue Cross Blue Shield from October 2010 through Sept 2011. Small Dollar claims are projected at 15% LOWER AT A \$50K SPECIFIC THAN WITH A \$75K SPEC, AND 22% LOWER WITH A \$25K SPEC.		w/ no large claimants	\$507,137	\$468,627	\$540,462
		w/ 1 large claimant	\$582,137	\$518,627	\$565,462
		w/ Agg Spec	\$582,137	\$558,627	\$615,462
		w/ 2 large claimants	\$657,137	\$608,627	\$640,462
		w/ 3 large claimants	\$732,137	\$658,627	\$665,462
		w/ 4 large claimants	\$807,137	\$708,627	\$754,963
		w/ 5 large claimants	\$931,423	\$813,208	
		w/ 6 large claimants			

#### Cash Flow Models

The Model Below Assumes a \$40,000 claimant in Month 3, an \$80,000 claimant in Month 6, and an \$100,000 claimant in Month 9.



This Illustration is for Comparison Purposes Only.